

## 5<sup>th</sup> Year November Assessment Revision List

### Unit 1: People in Business

#### People and Relationships in Business

- List and explain the main stakeholders involved in a business.
- Describe the different relationships that might exist between different stakeholders and how they are affected by business.
- Analyse the relationships between stakeholders
- Outline the elements of contract law
- Explain how a legal contract can be terminated
- Show how breaches of contracts can be solved in court

#### Consumer Legislation

- Outline non-legislative ways of solving conflict
- Describe how the CCPC protects consumers interests
- Outline legal rights of Sale of Goods and Supply of Services Act 1980
- Illustrate forms of redress under the Act
- Explain the main provisions of the Consumer Protection Act 2007
- Explain the main provisions of the Consumer rights Act 2014
- Evaluate the role of the small claims' procedure
- Evaluate the role of the Ombudsman

#### Industrial Relations

- Describe industrial relations.
- Outline non-legislative ways of solving conflict in a workplace.
- Explain what trade unions are and outline their roles
- Evaluate methods used to resolve conflict in the workplace
- Outline the provisions of the industrial relations Act 1990
- Outline legal and illegal forms of Industrial action.
- Illustrate the impact of industrial action on stakeholders
- Describe the functions of the WRC.
- *Evaluate the role of the Workplace Relations Commission in improving workplace relations and solving industrial disputes*
- *Evaluate the role of the Labour Court in improving workplace relations and solving industrial disputes*
- Explain the role of joint labour committees

## **Unit 2: Enterprise**

### Enterprise and Entrepreneurs

- Illustrate understanding of "Enterprise"
- Outline reasons why someone might become an entrepreneur
- Outline skills/characteristics associated with entrepreneurs
- Apply skills to a business situation
- Analyse entrepreneurial characteristics/skills used in the household/community
- Define intrapreneurship and give examples
- Explain methods of promoting intrapreneurship

## **Unit 3: Management I**

### Introduction to management

- Define management
- Differentiate between enterprise and management
- Explain the contribution of managers and entrepreneurs to a business
- List the characteristics of managers.
- Identify the importance of management skills in areas such as home, school, local community, government depts, and business start-up